

Account Executive

Innovative Information Solutions, a technology Solutions Provider, seeks an individual to sell technology solutions in the following areas:

- Business Continuance
- Data Protection and Recovery
- Applications Availability & Performance
- IBM iSeries, pSeries and xSeries Systems Architecture

We are authorized to represent the best-in-class solution in the above areas of focus.

Requirements:

- Must have a minimum of 3 to 5 years experience selling technology solutions in a face-to-face environment
- Proficiency in use of SFA/CRM Programs (Salesforce.com)
- Positive attitude and enthusiasm
- Ability to prioritize and self-manage

Excellent compensation package including salary, commission and benefits.

Please email your resume and cover letter to careers@innovativeis.com.